



LAGOS  
FOOD  
BANK  
INITIATIVE  
FOOD|LIFE|HOPE

# 2026

GOALS FOR  
FISCAL YEAR



## GOAL 1

### **SECURE \$1,000,000 IN FUNDING TO DRIVE PROGRAM EXPANSION AND ORGANIZATIONAL STABILITY.**

#### **STRATEGY:**

- Diversify revenue streams through grants, corporate partnerships, major donors, diaspora engagement, and recurring giving programs.
- Strengthen donor stewardship through impact reporting, personalized engagement, and visibility campaigns.
- Secure multi-year funding agreements.
- Promote unrestricted giving to improve financial stability.

#### **CAPACITY TO ACHIEVE GOAL:**

Fundraising team, existing donor base and more digital marketing and communications.

#### **MEASUREMENT OF ACHIEVEMENT OF GOALS:**

Total revenue raised, number of new donors acquired, number of multi-year grants secured and quarterly fundraising performance reports.

## GOAL 2

### ENHANCE INTERNAL SYSTEMS AND OPERATIONAL FRAMEWORKS TO IMPROVE EFFICIENCY AND SERVICE DELIVERY.

#### STRATEGY:

- Conduct a full operational review to map current workflows across programs and operations.
- Standardize operational procedures across programs and operations.
- Introduce performance monitoring dashboards to enhance transparency and decision-making.
- Introduce quarterly internal performance reviews across departments to measure efficiency and problem-solve early.

#### CAPACITY TO ACHIEVE GOAL:

Operations team, administrative staff and leadership oversight.

#### MEASUREMENT OF ACHIEVEMENT OF GOALS:

Improved turnaround time for distributions, stronger compliance records, reduction in process bottlenecks, documented system upgrades.

## GOAL 3

### **CONSOLIDATE ALL SYSTEMS, PROCESSES, AND LEARNINGS FROM THE PAST 10 YEARS INTO A STANDARDIZED INSTITUTIONAL FRAMEWORK.**

#### **STRATEGY:**

- Compile and document step-by-step procedures across all core functions.
- Align existing digital tools and data systems into a unified structure across departments to improve decision-making and operational speed.
- Develop a centralized strategic framework that connects our organizational priorities to departmental goals.
- Define measurable KPIs for each unit and ensure all teams are working against shared targets with regular performance tracking and review cycles.
- Introduce quality control checks and build staff capacity on data accuracy to ensure reports are consistent, reliable, and suitable for both internal use and external stakeholders.

#### **CAPACITY TO ACHIEVE GOAL:**

Leadership oversight, experienced program and operations team, existing documentation and data systems; IT support for system integration.

#### **MEASUREMENT OF ACHIEVEMENT OF GOALS:**

Adoption rate of standardized processes across teams, Improved efficiency in program and reporting workflows and Clear organizational KPIs aligned across departments.

## GOAL 4

**STRENGTHEN NUTRITION OUTCOMES BY TRANSITIONING THE NUTRITION INTERVENTION FOR DIABETES SUPPORT (NIDS) INTO A STRUCTURED DIABETES SELF-MANAGEMENT EDUCATION AND SUPPORT (DSMES) PROGRAM, WHILE INTEGRATING WATER, SANITATION, AND HYGIENE (WASH) COMPONENTS INTO THE SCHOOL FEEDING PROGRAM.**

### **STRATEGY:**

- Design a structured Diabetes Self-Management Education and Support framework with professional input.
- Incorporate hygiene awareness, safe water education, and sanitation practices into school feeding activities to strengthen overall child health outcomes.

### **CAPACITY TO ACHIEVE GOAL:**

Nutrition team, medical volunteers, partner schools and Primary Health Care collaborations.

### **MEASUREMENT OF ACHIEVEMENT OF GOALS:**

Number of beneficiaries enrolled in structured DSMES sessions; measurable improvements in participant health tracking; number of schools implementing WASH components.

## GOAL 5

### DEPLOY ENHANCED IT INFRASTRUCTURE AND DIGITAL TOOLS TO AUTOMATE LAGOS FOOD BANK DIASPORA COMMUNITY ENGAGEMENT, ENABLING EFFICIENT INTERNATIONAL FUNDRAISING AND VOLUNTEER COORDINATION.

#### STRATEGY:

- Build a segmented diaspora volunteer database categorized by country, giving level, and volunteer interest.
- Integrate secure international payment systems to simplify recurring cross-border donations.

#### CAPACITY TO ACHIEVE GOAL:

IT and communications team, diaspora volunteers, existing digital platforms.

#### MEASUREMENT OF ACHIEVEMENT OF GOALS:

Growth in diaspora contributions; improved donor communication response rate; increased international volunteer participation.

## GOAL 6

### EXPAND THE GREEN HARVEST AFRICA INITIATIVE THROUGH BACKYARD.

#### STRATEGY:

- Support more households with small-scale farming tools and training
- Expand the backyard farming to more communities.
- Strengthen program delivery capacity by improving coordination required to sustain and scale to more communities

#### CAPACITY TO ACHIEVE GOAL:

Agricultural program team, infrastructure and logistics capacity

#### MEASUREMENT OF ACHIEVEMENT OF GOALS:

Number of families supported; new community onboarded

## GOAL 7

### ESTABLISH AND OPERATE SCHOOL GARDENS IN FOUR EDUFOOD SCHOOLS TO SUPPORT PRACTICAL NUTRITION LEARNING.

#### STRATEGY:

- ✦ Identify four schools,
- ✦ Provide gardening materials and training
- ✦ Monitor garden sustainability.
- ✦ Partner with agricultural volunteers to provide quarterly training sessions.

#### CAPACITY TO ACHIEVE GOAL:

Program staff, volunteers, beneficiary schools, community stakeholders.

#### MEASUREMENT OF ACHIEVEMENT OF GOALS:

Four functional school gardens established; student engagement records; documented educational impact.

## GOAL 8

### INVEST IN WORKFORCE DEVELOPMENT AND OPERATIONAL ASSETS TO SUPPORT ORGANIZATIONAL GROWTH.

#### STRATEGY:

- ▶ Conduct a staffing gap assessment to identify priority hires
- ▶ Recruit essential staff in key areas and strengthen logistics capacity
- ▶ Develop a professional development plan for staff
- ▶ Upgrade operational tools to match expanding program needs.
- ▶ Introduce structured onboarding and staff performance management systems.
- ▶ Invest in digital infrastructure and tools to improve data management and reporting.

#### CAPACITY TO ACHIEVE GOAL:

Leadership team, Board support, funding partners, administrative structure.

#### MEASUREMENT OF ACHIEVEMENT OF GOALS:

Improved service delivery efficiency indicators.

## GOAL 9

### ACHIEVE AT LEAST A 20% INCREASE IN BENEFICIARIES SERVED AND EXPAND PROGRAM IMPLEMENTATION BEYOND LAGOS STATE.

#### STRATEGY:

- ◆ Increase the number of beneficiaries reached through expanded programs and strategic partnerships.
- ◆ Collaborate with nonprofit organizations and implementation partners in new regions.
- ◆ Standardize program delivery models.
- ◆ Provide technical support to ensure consistent quality.

#### CAPACITY TO ACHIEVE GOAL:

Experienced program team, partner NGO network, established distribution model.

#### MEASUREMENT OF ACHIEVEMENT OF GOALS:

20% increase in total beneficiaries; number of new states reached; number of active.

## GOAL 10

### **INCREASE FLEXIBLE FUNDING BY 30% TO IMPROVE PROGRAM RESPONSIVENESS AND FINANCIAL STABILITY.**

#### **STRATEGY:**

- ▶ Promote unrestricted giving campaigns and strengthen recurring donation programs,
- ▶ Redesign donor communication to clearly explain why unrestricted funding strengthens long-term impact.
- ▶ build stronger major donor relationships.

#### **CAPACITY TO ACHIEVE GOAL:**

Fundraising team, donor database, communications platforms, Board engagement.

#### **MEASUREMENT OF ACHIEVEMENT OF GOALS:**

30% increase in unrestricted income; number of recurring donors; value of flexible multi-year grants secured.

## GOAL 11

### DEVELOP A STRUCTURED SUPPORT FRAMEWORK FOR PARTNER NGOS TO IMPROVE SERVICE QUALITY AND EXPAND IMPACT.

#### STRATEGY:

- ▶ Develop a Partner NGO Framework document.
- ▶ Conduct partner training workshops.
- ▶ Establish a partner performance review system that categorizes partners by compliance and performance level.
- ▶ Provide mentorship and technical support to underperforming but high-potential partners.

#### CAPACITY TO ACHIEVE GOAL:

Program team, monitoring and evaluation officers, partner NGOs, volunteer trainers.

#### MEASUREMENT OF ACHIEVEMENT OF GOALS:

Number of partner NGOs trained; adoption of standardized reporting tools; documented improvements in partner service delivery.

## GOAL 12

### **STRENGTHEN THE AGRICULTURAL RECOVERY PROGRAM TO INCREASE FOOD RECOVERY, REDISTRIBUTION, AND ACCESS TO NUTRITIOUS FOOD FOR VULNERABLE POPULATIONS.**

#### **STRATEGY:**

- Strengthen farm and market recovery systems by increasing sourcing from farmers, markets, and food producers to capture surplus and reduce post-harvest losses.
- Provide dedicated personnel and operational resources required to coordinate food recovery, manage partnerships, oversee logistics, and ensure consistent program implementation.
- Formalize partnerships with commercial farms to strengthen agricultural recovery.
- Strengthen small produce aggregation hubs to reduce post-harvest losses.
- Strengthen data collection processes to accurately track volumes recovered, distributed, and beneficiaries reached across all intervention points.

#### **CAPACITY TO ACHIEVE GOAL:**

Food Bank Staff, logistics and operations team and existing food recovery networks.

#### **MEASUREMENT OF ACHIEVEMENT OF GOALS:**

30% increase in unrestricted income; number of recurring donors; value of flexible multi-year grants secured.



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# POSSIBLE